



## Project Development Services

### Increased Demand for Quality Power

In recent years, well-publicized accounts of widespread power outages in the U.S. have raised concerns about the ability of the current utility infrastructure to keep up with electrical demand. Many customers cannot tolerate service interruptions for even short periods of time and energy managers are concerned about energy prices while not having the ability to manage these costs. Fortunately, recent technological advances in on-site power generation and digital power management tools give energy consumers a multitude of opportunities to manage energy costs.

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**Our solutions provide power reliability, reduce energy bills and create revenue.**

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### The Encorp Project Development Services Offering

Encorp products, combined with our engineering, continual monitoring and billing services, create dependable on-site power and co-generation solutions that can reduce the overall cost of energy for industrial and commercial clients while providing clean reliable power for mission critical loads. Clients can use their generation equipment for energy consumption or utilize the excess energy for ISO/RTO programs. Our solutions provide power reliability, reduce energy bills and create revenue.

### Professional Energy Consulting/Economic Assessment

A professional energy assessment will analyze real-world economic data to determine to what extent an on-site power solution can reduce your overall energy costs and insure against crippling power interruptions.

# Project Development Services

## Encorp's Project Development Services provide:

When did you last think about your Encorp Gold Box™ power system? Savvy facility owners and managers know a maintained and up-to-date system can be the difference between smooth performance and unplanned outages and costly downtime. As the leader in distributed generation and power systems — with over 400 projects completed across the globe — Encorp is the expert committed to help protect your investment.

- Extensive experience in the power generation industry
- Knowledge working with regional utility regulations and tariff-based energy programs
- Detailed assessment of client's current/future energy needs enabling informed decision making
- Access to strategic energy partners that can help develop competitive options with alternative service providers
- Analysis of real-time data to improve systems reliability while reducing overall costs

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**Energy and operating costs are reduced through microgrids, demand response, or cogeneration.**

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## Features and Benefits

- Provides complete turnkey on-site power solutions
- Provides peak shaving, base loading or cogeneration to reduce energy and operating costs
- Provides enhanced power reliability
- Tariff modeling and analysis, including interruptible/curtail tariffs, direct access electric tariffs and indexed or fixed-price energy supply contracts
- Low capital costs and can be quickly designed, installed and commissioned
- Allows outsourcing of ongoing operational support
- Procurement of diesel fuel and natural gas
- Provide access to multi-site dispatch centers
- Provide power transfer control and monitoring

## Proven Innovation

Encorp develops and markets software and hardware technology solutions for the communication, control, and networking of distributed energy. Encorp combines competitive energy purchasing strategies with load-management options. Encorp implements these innovative software and hardware products in applications throughout the world and typically in areas that have adopted energy deregulation policies.